



Our simple guide to buying a dental practice

Stages of the Purchase



FIND



What you need to be do

View available practices on www.lanz.dental. Call LANZ on **021 229 7070**, email info@lanz.dental or register your interest on our website. Tell us about yourself and what you're looking for in a practice.



REVIEW



Sign our online confidentiality agreement. This will give you access to the dental practice's information, including financial, patient numbers, stock records and asking price. You may also arrange to view the premises at this stage.



FINANCE



Visit your bank and get finance approved.

1. Confirm the amount of deposit or savings you're able to contribute.
2. Get a financial forecast budget prepared to show the business will be able to support the proposed borrowings.



OFFER



Make an offer or indicate your acceptance of the asking price.



SET UP



Set up a Limited Liability Company. *(We can help or you can get your accountant to do this).*
Note: this step is not essential, but highly recommended.



SOLD



Agree on sale / purchase price, takeover date and additional terms. **Sign the sale and purchase agreement.** Congratulations, once settlement is processed the business is yours!